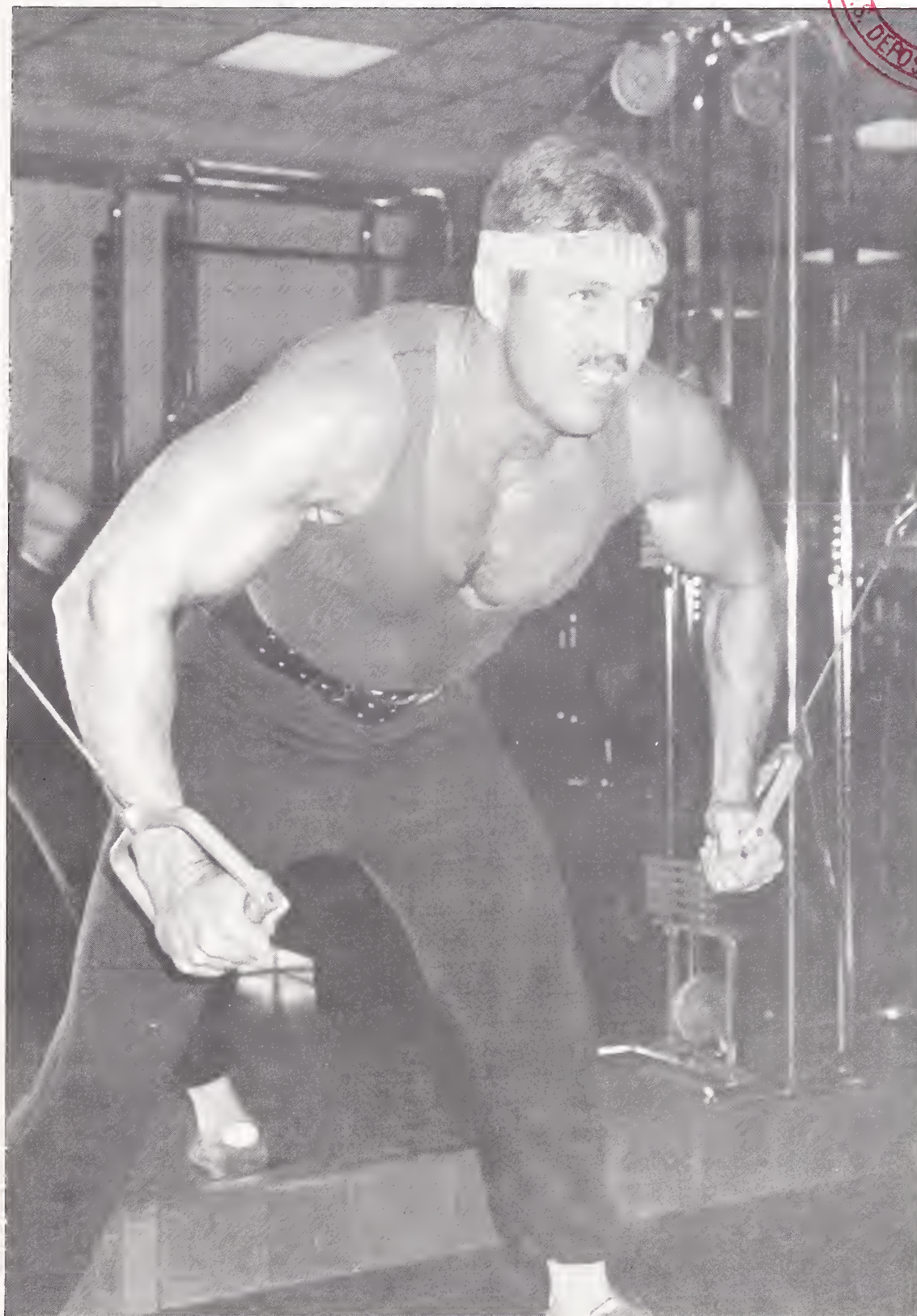
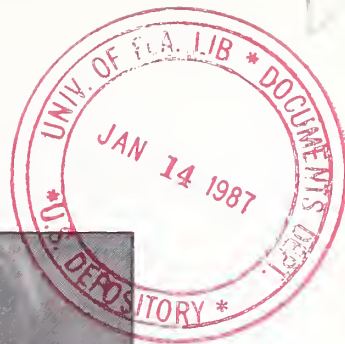


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Dixie Digest

Atlanta, Ga.

October 1986



Director's Comments



Another fiscal year has come and gone, and the Pacesetters are winners again! Well Done!! It seems rather strange to look back to one year ago when we were trying to fully get into the IIIA Market, were pushing a bow-wave of IIIB's in front of us, and had just gotten a rather large increase in our share of the national quota. All this is in addition to the creation and start-up of RS Jacksonville. Our pool was not particularly strong either, so HQMC increased our contracting requirement. Upon reflection though, we have done what had to be done. We have done our share - and more - and we can take a lot of pride in that. We have served our Corps well.

A larger lesson that may be somewhat obscured in the above is that there really isn't a big secret to success on recruiting duty. Success comes from performance of duty, and for recruiters/NCOIC's, performance means quality contracting and quality shipping. It is that simple. There is no secret formula or magical solution. Quality contracting and quality

shipping are accomplished through hard work. Basically, the harder one works, the more successful he or she will be. There are exceptions to the rule, of course. The fact is that if you are going to get ahead in this world, you are going to have to work harder than the next guy and do more than he does.

When the "next guy" is a Marine, your level of competition just went up a notch because Marines are a cut above the rest. We had a great year because you Marines, sailors and civilians out there busted your humps to do what the Commandant asked us to do. Those of you who failed to carry your share of the load can take heart. Today, 1 October, you get a fresh chance to show your teammates that we can count on you. We need you on board!

I appreciate your emphasis this past month on reserve male contracting. We did much better than in the recent past, and 68% of them were MG IIAs. Good job. It seems that we may be writing more female contracts than we need. Remember that our needs were roughly cut in half for FY-87 females.

Around the District: RS Macon is now settled into their new headquarters. RS Birmingham is preparing to move the headquarters to Montgomery next spring, and the District Headquarters is preparing a move to Pershing Plaza on Peachtree Street in November. We are planning a conference of all 8412's to be held in Atlanta in January. RS Raleigh's command visit to PISC was a big success, and RS Nashville postponed theirs until next July. RS Birmingham, RS Jacksonville and RS Macon were nominated for the Commandant's Superior Achiever Award. Congratulations!

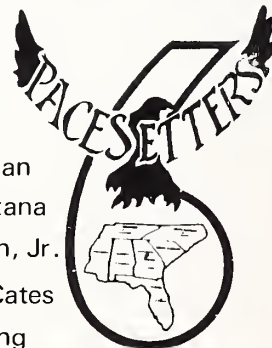
In closing, I'd like you all to know that your hard work and many sacrifices are greatly appreciated. You have done all that was asked of you - and more - and we have had a very successful year. Bravo Zulu!

Uncovered



More than fitness -- Sgt Neil Haeger of RS Orlando works out on weight training equipment. It has helped both his physique and his career. For the story, please see page 3. (Photos by Sgt Henri Bradford, PANCO RS Orlando)

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DIXIE DIGEST

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Recruiter builds muscles, great career

By Sgt Henri R. Bradford
PANCO RS Orlando

To some people, the word dedication has a different meaning than to others. To some it means the key to success, the driving force to obtain a sought after goal, to others it could mean devotion or duty to a cause.

For one Marine recruiter in Fort Myers, Fla., the word dedication means all these things.

Sgt Neil Haeger, who recently won the Sunset Bodybuilding Classic in Ft. Myers, says that dedication is the mark of a winner and he uses it to be successful in both his Marine and bodybuilding careers.

"Whatever you seek, you must be willing to dedicate yourself to obtaining your goal. Both recruiting and bodybuilding take a lot of hard work and enthusiasm, not to mention the stress that goes along with the job. I use bodybuilding to relieve the stress and to keep myself mentally and physically fit."

In addition to using his workouts to better himself, Haeger also uses the notoriety he gets from his bodybuilding to work for him in the recruiting area.

"We had a lot of media coverage during the Sunset Classic. Through the media, a lot of young kids got to know who I was and what my line of work was. Now when I'm out and about in town, people come up to me and mention that they saw me on the TV or saw my photos in the paper.

"The Marine Corps is looked upon as being the epitome of toughness and strength. Kids here sort of look upon me as being the 'billboard' Marine here and

I use that kind of coverage to reach the people we're looking for. Also a lot of the kids that I work with get interested in weight training. I work out programs for my poolees to use to get ready for recruit training and for people who I know that come to the gym where I work out," he says.

A veteran of 16-years of weight training and bodybuilding, Haeger turned to weight training to build up his size and strength. "When I was a kid, I was pretty small. I was always getting picked on so I decided to do something to help myself. Also the lifestyle that bodybuilders use is very healthful and natural, which is a major benefit in itself," the 31-year-old Clearwater, Fla. native cites.

While he religiously works out six nights a week, Haeger is holding off on any more competition until the summer of 1987. "I'm coming off an injury right now and I don't want to rush it. I'm trying to give the injury all the time it needs right now to repair itself and to make sure it is healed," he says.

In addition to his recent crowning at the Sunset Classic for best overall and winner of the heavyweight division, he also carries the crown of the 1983 East Coast Bodybuilding Champion and the second place award in the 1982 Tri-Command Event, both held in Jacksonville, N.C.

So what does the future hold for this body building recruiter? As he puts it, "The main priority is to become at least a 5.0 recruiter and get a meritorious promotion. And along those same lines, I'm going on to compete for the Mr. Florida title to become the champion," he concludes.



Haeger works out on the Universal gym six nights a week.

Sgt Henri Bradford

Reserve Special Staff Officer-- linking command with community



By Sgt Raymond Braud
PANCO RS Birmingham

An RS "Command Group" can make a difference in the success or failure of a recruiting station. The Commanding Officer relies on the expertise of his recruiter instructors, his administrative Marines and his supply Marines as assets to help him make key decisions.

An asset that sometimes is overlooked is help from the community in which the recruiting station operates. For this reason, the Reserve Special Staff Officer (RSSO) billet was created by the Marine Corps to act as a liaison between recruiting service Marines and civilians.

LtCol John E. Hixon, USMCR, a banker in Montgomery, Ala., has been filling the billet of RSSO for RS Birmingham for two years. At present, the District is working to expand the RSSO program at each RS.

"My main duty as an RSSO is to mobilize the intangible assets in the community that a recruiter may need to accomplish his mission," says LtCol Hixon. "I stress that, because I rarely, if ever persuade an applicant to join, nor do I ever contract anyone," he adds.

"I can help the RS because I know the community and state, in general, better than any Marine that may be assigned to the RS," the resident Alabamian says.

"If a recruiter is having problems with a certain school or school district, I can help 'grease the skids' for him, and perhaps open doors

that he might not otherwise been able to get through."

Hixon does this by using a network of former Marines, reserve officers and friends of the Corps in the community that can help the RS make progress or simply explore opportunities.

He relates an example, telling how the Mobilization Training Unit (MTU) in Birmingham last year was able to get the Commanding General of Parris Island a slot as guest speaker at the Birmingham Rotary Club. "Those assets that are not normally associated with recruiting duty are normally where the RSSO is most helpful," Hixon says.

*'I can help grease
the skids'*

At a meeting of the 6th Marine Corps District RSSOs in Atlanta, Sept. 20-21, Hixon and Capt Richard O'Neil, executive officer for RS Birmingham, mapped out the strategies for the RS to follow for the coming year. "The District decision-makers seem to realize the importance and value of the program if used properly and they have taken a vested interest in it," Hixon adds.

One of the major projects LtCol Hixon planned is to make sure RS Birmingham gets a warm reception upon relocation to Montgomery, Ala. in the spring. He has also set out to recruit active members into the RSSO program in Mobile, Ala. and Jackson, Miss.

"Ideally, I would like to set up a coordinating council for the program

in Montgomery. There are many Marines in this area, especially at the War College on Maxwell Air Force Base, the reserve units, JROTC units and retired Marines," Hixon says.

He adds that he is of most help to the station's Public Affairs NCO and CO. RSSOs are usually in a good position to get contacts for the RS to use to help recruiting. "If an RS were to ask a former Marine or friend of the Corps to do something, more than likely the person would be more than happy to assist," says Hixon. It is the RSSO that is the link between the two.

Col F. T. Fagan, 6th Marine Corps District Director says he sees the RSSO's purpose as twofold. "The RSSO can provide the RS commanding officer with a single point of contact to utilize the reserve officers in his communities. It also accesses these officers who have various MOS backgrounds and various civilian occupations that give the COs a wide range to choose from," Col Fagan says. He adds, "All of these contacts want to see the Marine Corps continue to do well. They can and will help in any way possible."

One of the big advantages the colonel points out about this "network" of Marines is that they all actually live and work in the community and are respected influencers within their home towns. "There is actually a very good potential for each RSS to have its own RSSO that the NCOICs can use within each separate community to assist in community affairs," Col Fagan explains.

(Continued on page 10)



Sgt Chris Whiting

The MCLB Drum and Bugle Corps make their entrance to perform at the fair.

Powers Crossroads Festival

Traditionally, the Marine Corps and the Powers Crossroads Country Fair and Arts Festival go together like bread and butter.

This year was no exception. The turnout for the fair, held over Labor Day weekend at Newnan, Ga. was a little shy this time, as it was chilly and rainy, but tradition was upheld nonetheless.

As has been the case for several years, the Marine Corps Drum and Bugle Corps from MCLB, Albany, Ga. opened the fair with help from a 6th Marine Corps District Color Guard. They also were slated to perform two concerts a day for the three days of the fair. It didn't quite turn out that way, as a downpour on Sunday cancelled one performance.

But, Monday was brighter, both for the D&B and for Marine recruiter SSgt John B. Hamby of RSS Jonesboro who was canvassing at the fair.

Hamby says he knew the D&B would attract attention to the Marine Corps. They always do. This time they attracted the attention of a potential band contractee.

Billy Bray of Newnan, Ga. is a member of the Northside High School Band, which performed just before the D&B. After hearing the Marines play, Billy headed right over to SSgt Hamby to talk about getting into the band program.

Hamby is in the process of getting the student a band audition and is working to get him into the delayed enlistment program.



SSgt Douglas W. Allen

Billy Bray discusses band options with SSgt John Hamby.



Sgt Pamela Vajner

A command visit guest gets pointers from a PI range coach.

RS Raleigh visits Parris Island

By Sgt Pamela Vajner
PANCO RS Raleigh

About 40 educators, law enforcement officials and influencers from North Carolina boarded a Marine Corps C-9, Sept. 24, for a three-day, first-hand glimpse of the making of a Marine at Marine Corps Recruit Depot, Parris Island.

Upon their arrival at the Marine Corps Air Station, Beaufort, the group enjoyed lunch in the Staff NCO Club and toured the Naval Aircraft Maintenance Training Group and VMFA-25, an F-18 Squadron.

The next day began early for the traveling Tarheels. They fought heat, humidity and sandfleas to see "where it all begins." After viewing a recruit series at physical training and being formally welcomed to the Depot, their bus came to a halt in front of the new Receiving Barracks.

A Marine drill instructor stepped onto the bus and bellowed his warm greeting to the guests, "Get off of the bus; move, move, move!" Taken by surprise, the North

Carolinians did as told and moved quickly to the infamous yellow footprints. Once inside the Receiving Barracks, another DI took over the brief and tour. He reassured the visitors that from that point, the time that recruits spend in receiving is considered a "low stress" environment.

Other highlights of the morning were tours of the Drill Instructor School, Woman Recruit Training Command and a rappelling demonstration.

The pay off is recruit graduation

To give the guests the true "flavor" of Boot Camp, lunch was spent in a recruit dining facility. "I really enjoyed being able to talk with the recruits," comments Wanda Eller, a counselor at Northwest Senior High School, Greensboro, N.C. "In fact, the entire experience has helped me realize the expectations, requirements and rewards of becoming a Marine."

After touring the Special Training

Division and watching women recruits get swim qualified, the entourage moved to Weapons Training Battalion where they had an opportunity to fire the M16A2 rifle. Although some were a bit reluctant at first, once they got into position and were coached by one of the marksmanship instructors, doubts turned into determination.

The "pay-off" of the three days was Friday morning's observance of a recruit graduation...the day Marine recruits claim the title of "Marine."

"I've come away with a very positive view of today's Marine Corps," says Ira Newton, a captain with the Raleigh Police Department. "I was very impressed by the quality of the people and their positive attitudes."

A view of a squad bay and a tour of the Depot Museum rounded out the Command Visit. The Tarheels returned to the C-9 with a new energy and understanding of the Marine Corps.

Asheville High School Assistant Principal William Fulp grinned and said, "I am really impressed...I'm fully prepared to sell the Corps as a way of life!"

Jacksonville Reserve Center wins award

By SSgt Sherry L. Gregory
PANCO RS Jacksonville

Striving to excel and be the best is the lifestyle of any Marine. Reservists attached to Company B (1), 4th Assault Amphibian Battalion in Jacksonville, Fla. proved that it is no less true for those Marines not on regular status.

Recently, the unit was awarded the General Clifton B. Cates Award in the combat support category. They competed with other units in the 4th Marine Division for the coveted award of excellence.

The Commanding Officer, Major Jim Lanahan is a Jacksonville businessman who trades in his business suit for one of Marine Green once a month. He commands a unit composed of citizens from all walks of life in the coastal Florida community who don cammies part-time just as he does.

"The Marines in Company B are professionals and always strive to be the best. They work throughout the community and attend drill one weekend out of the month."

Lanahan says winning the Cates Award has been a personal goal. This is the second time the Jacksonville reserve unit has been bestowed this honor. The first time was in 1976 when Lanahan's father, Maj. John F. Lanahan was the commanding officer and Lanahan was a platoon commander with the unit.

Lanahan says this is what made it important to him, personally. "But, it was the hard, diligent work by the Marines in the unit which actually won the award." He adds part of the criteria for the award is attendance at drill weekends and mobilization capability.

He also gives a part of the credit to the Inspector-Instructor Staff, a staff of active duty Marines who work with the company at the Reserve Center. The I & I



SSgt Sherry L. Gregory

The Jacksonville, Fla. Reserve Center opens its gates to the public periodically for "Open Houses."

Staff assists and supports the reservists and helps them meet operational requirements. Lanahan says the former Inspector-Instructor, Major M. J. Quinlan, recently transferred, played an essential role in helping the unit receive the award.

RI's son signs up

By SSgt Sherry L. Gregory
PANCO RS Jacksonville

The Armed Services Vocational Aptitude Battery test tells a recruiter if an applicant qualifies to join the Marine

Corps, but in this case the test results told a dad that his son wants to follow in his footsteps.

"I didn't even know he wanted to be a Marine until his test scores came across my desk," says Recruiting Station Jacksonville's Recruiter Instructor Master Sergeant J. T. Huth. "I've always told him what ever he wants to do is fine with me." He adds with a smile, "Now, he has a future."

For son Tim, the decision was made two years ago but he didn't tell his parents. "The Marine Corps is going to give me a chance to go places and go to college. I've learned a lot about the Marines from hanging

around with my dad. Now I want to be a part of that. I'd rather go tomorrow but I have to finish high school first," says the twelfth grader who signed up for five years in aircraft maintenance.

Dad wasn't the only one that was surprised with Tim's decision. "I really expected him to find a job in Jacksonville and bring home his laundry once a week," says his mom. Sherian played a very important role when District Director, Colonel Fred T. Fagan, Jr. gave the Oath of Enlistment to Tim - she provided the pen for both the Director and her son to sign the contract.



PFC Margaret Perry hands out sample cookies.

Sgt Chris Whiting

Air Show 86

By Sgt Chris Whiting
Dixie Digest Editor

Marines played a big supporting role in making Air Show 86, a grand-scale success. The annual Air Show is alternately sponsored by the Air Force and Navy unit at Dobbins Air Force Base/Naval Air Station Atlanta in Marietta, Ga.

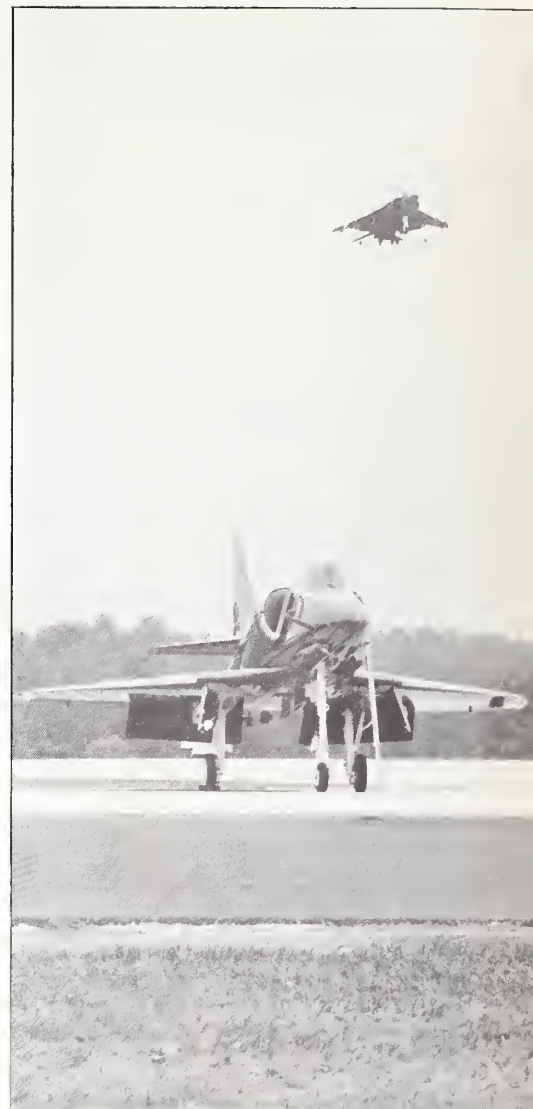
With the Navy in charge this year, the show featured the Blue Angels Flight Demonstration Team. Their precision formations and high speed tactics delighted the more than 100,000 spectators at shows on Sept 6 and 7.

The Air Show included an area of static displays as well, featuring all branches of service from the Atlanta area.

But, the biggest crowd-pleasers were the Marine Corps displays. Two M-60A1 tanks and a tank retriever from the Reserve Center at Columbia, S.C. delighted adults and children alike, as spectators were allowed to climb on and in the equipment. Marines from the unit were ready with a hand up as well as answers to any questions.

Another group of Marines from the 4th Force Service Support Group in Atlanta had their own variety of audience participation. They set up a field bakery and produced sugar cookies, giving the crowds a sample of "Marine chow." Ingredients for the cookies were donated by a local merchant.

Of course all kinds of aircraft were on display, and the Corps made a good showing here as well. The double fuselage OV-10 Bronco



Sgt Chris Whiting

The AV-8B Harrier hovers beyond a parked "Angel" jet.

observation aircraft and the fierce-looking Cobra helicopter were set up by Marine Aircraft Group 46, headquartered at the Naval Air Station.

One AV-8B Harrier jet was displayed on the ground and a second AV-8B was part of the air

*All kinds of aircraft
were on display*

show. The crowd was impressed by the vertical lift and hovering capability of this unique aircraft.

During the course of each Air Show performance, Army paratroopers dropped from the sky, a Navy Tomcat fighter like the ones



Fat Albert performs a Jet Assisted Take Off.

Sgt Chris Whiting



Cpl Henry Winkler helps visitors climb the tank.

Sgt Chris Whiting

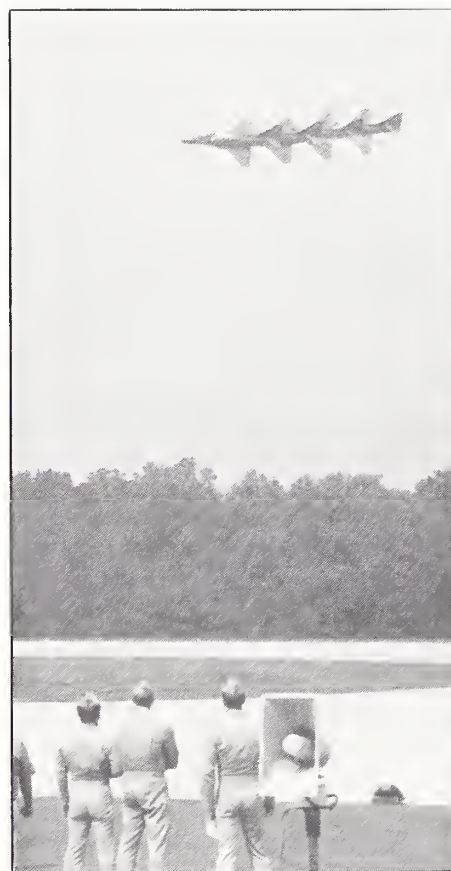
used in the movie "Top Gun" showed off some fancy tactics and of course the Blue Angels wowed everyone.

But, the Marines had the most lovable aircraft in the show. Fat Albert, (the C-130 Hercules aircraft that transports the Blue Angels from show to show) performed a Jet Assisted Take Off prior to the Angels' taking to the air.

In the Fleet Marine Force, the

propeller-driven Hercules would use the Jet Assisted Take Off to get it airborne from a short runway or to take off when it's missing an engine. Fat Albert does it just to impress the spectators -- and it worked.

Down on the ground, Air Show 86 made many people in the Atlanta area more aware of the Marine Corps and all the military services in the area.



Sgt Chris Whiting

The Blue Angels streak past in precision formation.

Adversary squadron formed

The Secretary of the Navy has approved a program for the establishment of a Marine Corps adversary squadron that will be comprised of 13 Israeli

Kfir F-21A fighter aircraft. The aircraft, maintenance, and flight operations support will be provided by Israeli Aircraft Industries under a \$22.7 million contract with the Naval Air Systems Command.

The squadron will be based at the Marine Corps Air Station, Yuma, Arizona which will be the on-site support center for aircraft maintenance and pilot training. Reserve Fighter Training Squadron, VMFT-401, the first Marine Corps adversary squadron, will be assigned to the 4th Marine Aircraft Wing and will have 22 pilots, mostly reservists.

The mission of VMFT-401 is to provide training to active and reserve fleet Marine Forces and fleet squadrons by simulating adversary aerial combat tactics against both fixed and rotary wing aircraft and to increase combat readiness of aviation units. Marine pilots will fly the single seat F-21A which can simulate enemy tactics and capabilities of the Soviet MiG 21 and Mig 23 fighters.

The first four F-21A Kfir's are scheduled to arrive at Yuma in April 1987. The remainder will arrive in increments through July 1987.

Crash Crew reunion

The 16th Annual East Coast Crash Fire Rescue (CFR) reunion will be held in Walterboro, S.C. on 15 November 1986 vice 4 October 1986. Walterboro is near Marine Corps Air Station Beaufort and Marine Corps Recruit Depot Parris Island, SC.

Reservations can be made by

calling the Holiday Inn motel at (803) 538-5473 (please indicate that you will be attending the CFR reunion). A check and confirmed attendance reply is requested no later than 13 November 1986. Call CWO-3 Steve Archer at autovon 832-7391/comm. (803) 846-7391 for further information.

RSSO (Continued from page 4)

"The potential is there. With the excellent support the Marine Corps traditionally enjoys throughout the Southeast, the RSSO program can definitely be a plus for the 6th Marine Corps District."

A goal Hixon likes to achieve each year is to give the District Director exposure in state and regional meetings of educators. "I try to provide the Director with a speaking opportunity at an educator's meeting of some significance at least once a year," he says.

Hixon adds that the RSSO program was originally aimed at helping the recruiting service work better with educators. "There is still a heavy lean toward educators, but we've found that educators weren't always the best people to help the Marine Corps. Sometimes non-educators are in a better position to help -- depending upon their status in the community."

For a successful program within an RS, Hixon feels that the RSSO should be exposed as an asset to the recruiters. "The RSSO doesn't fall into the RS' organizational chart and can be overlooked

The RSSO should not be overlooked as an asset

as an asset."

In order to accomplish the "educating" of the recruiters, the District RSSO Conference served to define objectives for the year to make the program even stronger. Among the objectives is the expansion of the RSSO network so that every RS have a qualified RSSO leader and sufficient members for at least one-half of the RSSs.

Other objectives set forth include educating the recruiters as to the nature of the program and its benefits, and the development of an accurate reporting system so that successes and lessons learned can be shared with others.

One suggestion brought out during the conference centered on the RSSOs assisting in the development of markets for both officer and enlisted recruiting. In the coming months the RSSOs will either establish or renew dialogue with educational institutions throughout the District, increasing cooperation between the educational community and the Marine Corps.

As Hixon sees it, the program will help when the RS wants it to. "We are here to help, but only at the CO's request. We won't impose ourselves if our assistance isn't wanted or needed."

Overseas travel outlined

by GySgt Bob Torres
HQMC, Washington D.C.

Marines and their family members who may be interested in taking leave in a foreign country this year should be aware of new instructions on foreign leave travel.

With the increase in the threat of terrorism against service-members, instructions are available through Marine Corps Order 1050.15. The new directive advises Marines to be aware of travel requirements and to exercise prudence and common sense during their travels.

"This new Marine Corps Order amplifies what was authorized for Marines in the Leave and Liberty Order to make it applicable today," says Maj P. A. Byrne, Policy Analyst, Manpower Plans and Policy Division, HQMC.

As in the past, Marines desiring to travel to some foreign countries must have CMC approval. Five countries where leave for Marines is prohibited are Albania, Angola, Libya, Oman and the Peoples Democratic Republic of Yemen (South Yemen).

Additionally, permission to visit or travel through the countries listed below must be approved by the Commandant of the Marine Corps (Code MMEA for enlisted or MMOA for officers). Requests should be submitted through the Marine's chain of command to reach Headquarters Marine Corps (Code MMEA/MMOA as appropriate) at least 30 days in advance of the proposed leave date.

Afghanistan, Algeria, Berlin (East and West), Bulgaria, Cambodia (Democratic Kampuchea), Chad, Chile, Columbia, Peoples Republic

of The Congo, Cuba (less U.S. Naval Base), Cyprus, Czechoslovakia, Arab Republic of Egypt, El Salvador, Republic of Equatoria Guinea, Ethiopia, German Democratic Republic (East Germany), Guyana, Honduras, Hungary, Indonesia, Iran, Iraq, Republic of Ireland, Israel, Democratic People's Republic of Korea (North Korea), Laos (Lao People's Democratic Republic), Lebanon, Democratic Republic of Madagascar, Matsu Island, Mongolia, Mozambique, Nicaragua, Northern Ireland (United Kingdom), Peru, Poland, Romania, Democratic Republic of Somalia, South Africa, South-West Africa (Namibia), Spanish Sahara, Sri Lanka, Syria, United Republic of Tanzania, Turkey, Arab Republic of Yemen (North Yemen), Uganda, Union of Soviet Socialists Republic, Socialists Republic of Vietnam, Yugoslavia and Zimbabwe.

When traveling in the Union of Soviet Socialists Republic, a statement to the effect "that travel will be with other U.S. Government employees or U.S citizens the entire length of time in the country" must be contained in the request. Statements that travel will be with a travel agency do not suffice. Requests not containing the above statement will be filed without action.

In cases involving emergency leave, the request may be submitted by message. However, all requests must contain the following information:

(1) The number of leave days desired and the type of leave (annual or circuitous travel as delay en route);

(2) A list of all countries/places to be visited or traveled through and dates of visit of each country;

(3) A positive statement that the individual Marine's responsibilities concerning immunization requirements and travel information to the countries that he intends to travel in have been met;

(4) Full name, date, and place of birth of each family member who accompanies the Marine;

(5) Name, relationship, and address of any relatives residing

in each country/place;

(6) Name, relationship, and address of any person planned to be visited in each country/place;

(7) Security clearance and level of access held;

(8) Sensitivity of recent past and present assignments;

(9) Passport number, date, and place of issue to include information for family members who will accompany the Marine and,

(10) Specific reason(s) why travel is necessary/desired.

The new order continues to emphasize that Marines traveling in a foreign country are responsible for complying with the laws of the host country/places to be visited. They must ensure passport and visa requirements are met, as well as other legal requirements of their destination. Because information on some countries is subject to change, it may be necessary to direct questions to the State Department or to U.S. attaches in the countries/places to be visited. Transportation arrangements via space available accommodations for leave travel on military airlift command (MAC) flights should not be relied upon. It is important that Marines attempting to travel on MAC flights have sufficient funds to defray commercial travel expenses and to cover the cost of hotel accommodations and other expenses when delayed or when passage is unobtainable.

The new order also contains specific recommendations regarding personal photography by Marines traveling in certain areas. In many countries, cameras should be carried inside luggage at border points or at areas where military/security installations are recognized.

According to Maj Byrne, the travel order will be updated frequently. "There will be three types of periodic updates to this order," says Maj Byrne. "One will be of countries in which travel is prohibited for Marines, the second is the list of countries that need CMC approval prior to travel, and the third is special requirements/additional information on countries that Marines can visit."

RAO Notes

Recruiters often find themselves asking the same question over and over again; how can I talk to more high school students in my area? Well, the answer may well be -- the Youth Physical Fitness (YPF) Program.

The YPF Program gives the recruiter access to the high school and offers the school something in return -- the thrill of competition. In addition, the recruiter has boosted his community relations effort.

The program allows students to compare themselves with their peers in athletic competition other than usual team sports, as the school can select its most physically fit to see how they stand up against other schools in their area.

At the YPF National Competition, high school teams compete on a national level. Last year, 20 teams from across the country qualified for the National Competition held in California. Teams desiring to compete must bear the cost of both transportation to and from the championship and meals cost during their stay, but billeting will be provided at not cost by Marine Corps Base, Camp Pendleton.

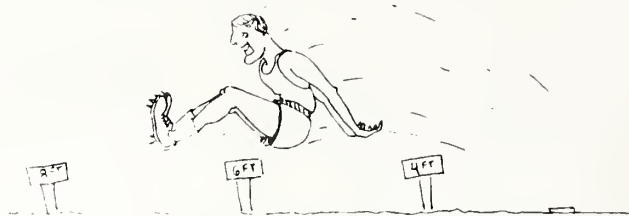
Competition is open to boys and girls in grades 9 to 12. They compete in five events -- situps, pushups, standing broad jump, pullups and a 300-yard shuttle run.

It has been noted during recent competitions that some confusion exists on how to qualify for the National YPF Competition. So, the following guidelines are provided to clear up such confusion:

National Competition -- open to male teams and female teams (there are no combined male and female teams permitted in the National Competition). Participants must be full time students in grades 9 to 12.

Teams -- consist of five or six members and one coach. Scoring for the National Competition is based on the top five scores of each team.

Eligibility -- a team must try out and attain minimum



qualification scores of 1875 points for male teams and 1250 points for female teams.

Team scores -- must be verified by USMC personnel such as recruiters, I&I staff members, Senior Military Instructors at JROTC units, reservists, etc. Written verification of these scores must be submitted to the District Recruitment Advertising Officer by 15 April 1987.

Complete information on YPF events can be obtained from the PANCO.

Some Marine Corps Districts and Recruiting Stations conduct regional and local meets to determine qualification scores for YPF teams wishing to attend the National Competition. This is a sound practice, but it should also be pointed out that it is not a prerequisite. As long as a team tries out and makes the required qualification score; has that score verified by USMC personnel; and submits this info to the RAO, it may participate in the National YPF meet.

The success of this program rests with its appeal to a broad base of students, its ability to be implemented by using existing facilities and the support of state and local officials, athletic directors, physical education teachers and civic-minded citizens.

The credit for win or loss in this type of competition means little compared to the determination, drive and the spirit of competition brought out in the students participating.

The bottom line is that the program not only allows the youth of America to develop their full athletic potential, but the program will yield contracts for the recruiter in the field.

The following are times when targeted 30-second Marine Corps spots are scheduled to air on network television:

Date	Time	Network	Program
11/2	4-7 PM	NBC	NFL Football #2
11/2	9-11 PM	NBC	NBC Sunday Night Movie (Trading Places)
11/9	4-7 PM	CBS	NFL Football #2
11/10	9-12 PM	ABC	Monday Night Football (Dolphins vs Browns)
11/13	10-11 PM	NBC	Hill Stree Blues
11/14	9-11 PM	NBC	Miami Vice
11/15	12-3 PM	CBS	NCAA Football #1
11/17	9-12 PM	ABC	Monday Night Football (49ers vs Redskins)
11/22	3:30-6:30 PM	CBS	NCAA Football #2
11/23	1-4 PM	NBC	NFL Football
11/27	12:30-3:30 PM	CBS	NFL Thanksgiving Football (Packers vs Lions)
11/28	2:30-5:30 PM	CBS	NCAA Football (AZ vs AZ State)
11/29	3-7 PM	ABC	CFA Football

District Pacesetters

RS Birmingham

Sgt Randall Champion of PCS Gadsden, Alabama, wrote five contracts to gain honors as large station recruiter of the month for RS Birmingham.

Sgt Mike Looney, the RS Birmingham Recruiter of the Year for fiscal year 1986 penned four contracts to earn small station recruiter of the month honors for September. Of that number, Looney had four six year contracts, and all IIAs or better.

Champion attributes his success to good support from his NCOIC in Birmingham and continuous prospecting. "When done correctly, systematic recruiting works well," Champion says.

RS Jacksonville

Writing nine contracts for the month and an overwhelming 69 contracts for the fiscal year, SSgt R.L. Winchester heads up Recruiting Station Jacksonville's Recruiting Excellence Award list. The Tallahassee native says working the pool and complete follow up are the tools he uses the most and they have proven to be successful for him.

GySgt K.A. Brown signed on six future Leather-necks from his Gateway Mall office in Jacksonville.

Writing five contracts each were Staff Sergeants S. Wells and M.A. Nease from RSS Gainesville, Fla. and RSS Savannah, Ga. respectively.

Penning four contracts each for a total of thirty-six "Deppers" were GySgt R.D. Carlyle, RSS Albany, Ga.; Staff Sergeants R.D. Brooks, RSS Gainesville; B.E. Moses, RSS Savannah, Ga.; A.M. Rose, RSS Jacksonville and F. Sanders, RSS Daytona Beach, Fla.; and Sergeants D.B. Davis, RSS Albany, Ga., J.J. Frasier, RSS Daytona Beach, Fla., E.L. Haynes, RSS Tallahassee, Fla. and S.M. Syzmoniak from RS Gainesville, Fla.

RS Macon

Sgt Marvin D. Burns, RSS North Charleston, S.C., is RS Macon's Recruiter of the Month for September. He contracted eight applicants, six high school grads.

Burns started prospecting early in the month, using old lists and his two recruiter assistants. "I required three appointments a day from my assistants and conducted more interviews than I ever have," says Burns. "My assistants did so well that some of the applicants will flow over to October."

His NCOIC, SSgt John L. Kuhns says, "SSgt Burns is a real motivator and hard closer, when he closes the applicant goes."

RS Macon has many top notch recruiters but one stood the test of time -- SSgt James T. Scott, RSS Greenville, S.C. Scott is RS Macon's Recruiter of the Quarter for the fourth quarter and the Recruiter of the Year for FY86.

RS Nashville

Working his pool and getting referrals from his poolees are some of the techniques that Sgt Don A. Hruza of RSS Nashville says helped him earn Co-Recruiter of the Month honors alongside SSgt Zachary S. Tunstall of RSS Johnson City. Hruza put six men in the Corps while Tunstall put in five.

The competition was stiff in Tennessee during September with Hruza getting three IIIA's and five grads and Tunstall getting four IIIA's and five grads.

The pool program was very effective for both recruiters during the month. Tunstall had a man who was disqualified for a hearing loss at the Military Entrance Processing Station 18 months ago come back after seeing his doctor and pass the test perfectly. Two of his friends saw that he still had a chance to become a Marine so they came into the office, Tunstall says. "We talked about the Corps and they both decided they wanted to join the Reserves."

Hruza says that nobody is exempt from being talked to about the Marine Corps. "I talk to everybody I can and try to stay motivated," he says. He worked his pool and get three referrals from one poolee.

Hruza's success during September helped him achieve Recruiter of the Quarter Honors for the 4th Quarter of Fiscal Year 1986.

RS Orlando

Setting the pace and leading Orlando recruiters in netting seven contracts for the month of September was SSgt Frank Torres of RSS Tampa, Fla.

Torres says that his success is based on the ability to deal with people. "You have to put out a lot of yourself and develop and maintain a sense of urgency for people to join the Marines. I want young men and women to come to me and allow me the chance to show and tell them what the Corps has to offer," the New Albany, Ind. native says.

RS Raleigh

September's Recruiter of the Month, with an awesome 11 contracts, was Sgt Krishna George of RSS Jacksonville. The 27-year-old, Queens, N.Y., native has stayed competitive throughout the year.

His efforts have also earned him the distinction of being the Recruiter of the Quarter, 4th Quarter, FY-86 and Recruiter of the Year, FY-86.

"Recruiting duty is great," George says. "Everyone should take the opportunity to try it...and fully appreciate the responsibility of recruiting the fine young individuals we are putting into our Marine Corps."

The credits to his success are three-fold, George says. "I'm dedicated to my job and prospecting in the I-IIIa market," he explains, "but most of all...I'm aggressive."

Digest Salutes

NAVY ACHIEVEMENT

District

Sgt M. Hopper
MGySgt E.C. Wimberly

RS Macon

Capt R.W. Rall

RS Nashville

1stSgt F.A. Feid

MERITORIOUS PROMOTIONS

RS Macon

SSgt J.B. Hamby

RS Nashville

GySgt J.D. Cummings
GySgt E.P. Mikula
SSgt L. Pate, Jr.

RS Orlando

GySgt R.L. Pepper

RS Raleigh

GySgt R.L. Johnson

PROMOTIONS

RS Birmingham

SSgt R.F. Handy
SSgt C.D. Westfall III

RS Nashville

LCpl A.K. Whitworth
Sgt H.L. Byran

RS Orlando

LCpl C.L. Mazycak
Sgt W. Garcia

RS Raleigh

LCpl A.E. Norris
LCpl C.W. Bigelow

PRAETORIAN AWARD

RS Jacksonville

SSgt M. Dellinger

CENTURION AWARD

RS Jacksonville

Sgt R. Alvarez

GOOD CONDUCT MEDAL

District

Cpl M. Wagner
GySgt O. Scott

RS Macon

SSgt S.L. Jackson

RS Nashville

SSgt J.R. Dewit

RS Orlando

GySgt R.T. Maya
SSgt T.W. Alexander

RS Jacksonville

SSgt B.E. Moses

MARINE CORPS COMBAT CORRESPONDENTS ASSOCIATION DISTINGUISHED PERFORMANCE AWARDS

Sgt M. Hopper, District
SSgt S.L. Gregory, RS Jacksonville

Recruiter Honor Roll

11 contracts

Sgt K. George, RSS Jacksonville, N.C.

9 contracts

SSgt R.L. Winchester, RSS Tallahassee, Fla.

8 contracts

SSgt M.D. Burns, RSS N. Charleston, S.C.

7 contracts

SSgt R.B. Watson, RSS Jonesboro, Ga.
SSgt F. Torres, RSS Tampa, Fla.
SSgt B. Blackwell, RSS Greensboro, N.C.
SSgt J.N. Moss, RSS Greensboro, N.C.
SSgt J.R. Futrell, RSS Burlington, N.C.

6 contracts

GySgt K.A. Brown, RSS Jacksonville, Fla.
Sgt P.M. Williams, RSS Fayetteville, N.C.
SSgt D.A. Hruza, RSS Nashville, Tenn.

5 contracts

GySgt P.D. Savageau, RSS Murfreesboro, Tenn.
SSgt C.S. Tunstall, RSS Johnson City, Tenn.

GySgt R.G. Hubbard, RSS Gainesville, Ga.
SSgt J.A. Cruz, RSS Augusta, Ga.
GySgt W.J. Billingslea, Jr., RSS Greenville, S.C.
SSgt R. Thompson, RSS Miami, Fla.
Sgt J. Ortiz, RSS Miami, Fla.
GySgt R. Madaras, RSS St. Petersburg, Fla.
Sgt R.R. Griffin, RSS Rocky Mount, N.C.
Sgt J. Colley, RSS Rocky Mount, N.C.
Sgt R. Champion, PCS Gadsden, Ala.
SSgt L. May, RSS Mobile, Ala.
SSgt M.A. Nease, RSS Savannah, Ga.
SSgt S. Wells, RSS Gainesville, Fla.

4 contracts

GySgt R.D. Carlyle, RSS Albany, Ga.
SSgt R.D. Brooks, RSS Gainesville, Fla.
SSgt B.E. Moses, RSS Savannah, Ga.
SSgt A.M. Rose, RSS Jacksonville, Fla.
SSgt F. Sanders, RSS Daytona Beach, Fla.
Sgt D.B. Davis, RSS Albany, Ga.
Sgt J.J. Frasier, RSS Daytona Beach, Fla.
Sgt E.L. Haynes, RSS Tallahassee, Fla.
Sgt S.M. Syzmoniak, RSS Gainesville, Fla.
SSgt J. Colston, RSS Gulfport, Miss.
Sgt T. Williams, RSS Pensacola, Fla.

Sgt M. Looney, RSS Anniston, Ala.
Sgt M.D. Boerner, RSS Salisbury, N.C.
SSgt W.C. Cole, RSS Charlotte, N.C.
SSgt M.E. Marro, RSS Durham, N.C.
Sgt R. Vasquez, RSS Winston-Salem, N.C.
Sgt J. Woolsey, RSS Bradenton, Fla.
SSgt J. Radke, RSS Clearwater, Fla.
Sgt N. Rosario, RSS Miami, Fla.
Cpl. W. Garcia, RSS San Juan, P.R.
Sgt L. Espinal, RSS South Dade, Fla.
Sgt W.C. Browne, RSS Atlanta, Ga.
Sgt S.A. Grant, RSS Atlanta, Ga.
Sgt T.L. Vernon, RSS Decatur, Ga.
Sgt A.F. Telenta, RSS Decatur, Ga.
Sgt D.T. Morris, RSS Greenville, S.C.
SSgt J.N. Huffman, RSS Jonesboro, Ga.
SSgt J.B. Hamby, RSS Jonesboro, Ga.
Sgt W.A. Brown, RSS Marietta, Ga.
SSgt M.R. Santos, RSS Johnson City, Tenn.
GySgt J.R. Holcomb, RSS Florence, Ala.
SSgt A.J. Bustamante, RSS Knoxville, Tenn.
Sgt P.R. Santos, RSS S. Memphis, Tenn.
Sgt J.E. Jones, RSS S. Memphis, Tenn.
Sgt G.W. Johnson, RSS S. Memphis, Tenn.
SSgt W.F. Coleman, RSS Madison, Tenn.

September 1986

Procurement Results

NPS Regular Male				NPS Regular Male I-IIIA				SHIPPING				NPS Regular Male HSG				PS Regular (Male and Female)																																											
RS	Ship	Quota	% Of Quota Ship	I-IIIA Ship	Quota	% Of Quota Ship	% Of Total Ship	HSG Ship	Quota	% Of Quota Ship	% Of Total Ship		Ship	Quota	% Of Quota Ship	% Of Total Ship																																											
B	72	64	112.5	36	39	92.3	50.0	72	61	118.0	100.0		0	3	0.0																																												
J	68	56	121.4	27	35	77.1	39.7	67	54	124.1	98.5		2	3	66.7																																												
M	99	90	110.0	54	55	98.2	54.5	99	86	115.1	100.0		5	5	100.0																																												
N	84	79	106.3	39	46	84.8	46.4	84	75	112.0	100.0		4	4	100.0																																												
O	99	111	89.2	36	65	55.4	36.4	99	105	94.3	100.0		6	6	100.0																																												
R	80	77	103.9	53	46	115.2	66.3	80	75	106.7	100.0		3	4	75.0																																												
D	502	477	105.2	245	286	85.7	48.8	501	456	109.9	99.8		20	25	80.0																																												
NPS Reserve Male Ground				NPS Reserve Male Aviation				NPS Reserve Male I-IIIA				NPS Reserve Male HSG																																															
Rs	Ship	Quota	% Of Quota Ship	Ship	Quota	% Of Quota Ship		I-IIIA Ship	Quota	% Of Quota Ship	% Of Total Ship	HSG Ship	Quota	% Of Quota Ship	% Of Total Ship																																												
B	12	9	133.3	0	0	0.0		8	6	133.3	66.7	12	8	150.0	100.0																																												
J	10	4	250.0	0	0	0.0		8	2	400.0	80.0	9	4	225.0	90.0																																												
M	14	14	100.0	7	6	116.7		15	13	115.4	71.4	21	19	110.5	100.0																																												
N	12	15	80.0	1	4	25.0		9	15	60.0	69.2	12	19	63.2	92.3																																												
O	14	11	127.3	0	0	0.0		7	9	77.8	50.0	13	10	130.0	92.9																																												
R	5	7	71.4	0	1	0.0		4	5	80.0	80.0	5	8	62.5	100.0																																												
D	67	60	111.7	8	11	72.7		51	50	102.0	68.0	72	68	105.9	96.0																																												
NPS Regular Female				NPS Reserve Female				NPS Reg CEP				NPS Reg QEP				CEP + QEP																																											
RtS	Ship	Quota	% Of Quota Ship	Ship	Quota	% Of Quota Ship		CEP Ship	Quota	% Of Quota		QEP Ship	Quota	% Of Quota		CEP + QEP Ship	Quota	% Of Quota																																									
B	6	5	120.0	0	0	0.0		0	3	0.0		4	5	80.0		4	8	50.0																																									
J	3	1	300.0	3	2	150.0		0	2	0.0		10	4	250.0		10	6	166.7																																									
M	5	5	100.0	2	2	100.0		0	5	0.0		14	8	175.0		14	13	107.7																																									
N	7	6	116.7	0	0	0.0		0	4	0.0		7	7	100.0		7	11	63.6																																									
O	7	8	87.5	0	0	0.0		1	5	20.0		10	9	111.1		11	14	78.6																																									
R	6	4	150.0	0	1	0.0		1	4	25.0		18	6	300.0		19	10	190.0																																									
D	34	29	117.2	5	5	100.0		2	23	8.7		63	39	161.5		65	62	104.8																																									
NPS REGULAR SHIPMENTS BY TERM OF ENLISTMENT																																																											
	RS	2 YR	% Of Total Ship	3 YR	% Of Total Ship	4 YR	% Of Total Ship	5 YR	% Of Total Ship	6 YR	% Of Total Ship	4 yr +	% Of Total Ship																																														
B	0	0.0		1	1.3	73	93.6	0	0.0	4	5.1	77	98.7																																														
J	0	0.0		0	0.0	61	85.9	0	0.0	10	14.1	71	100.0																																														
M	0	0.0		0	0.0	89	85.6	1	1.0	14	13.5	104	100.0																																														
N	0	0.0		6	6.6	74	81.3	4	4.4	7	7.7	85	93.4																																														
O	0	0.0		2	1.9	90	84.9	4	3.8	10	9.4	104	98.1																																														
R	0	0.0		0	0.0	66	76.7	2	2.3	18	20.9	86	100.0																																														
D	0	0.0		9	1.7	453	84.5	11	2.1	63	11.8	526	98.3																																														
TOTAL FORCE SHIPPING																																																											
NPS Reg Male				PS Reg (M + F)				NPS Reg Female				NPS Reserve Male Ground				NPS Reserve Male Air				NPS Reserve Female				Total Force Shipped																																			
RS	Ship	Quota		Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota			% Of Quota Ship																																			
B	72	64		0	3			72	67			6	5			12	9			0	0			90	81	111.1																																	
J	68	56		2	3			70	59			3	1			10	4			0	0			86	66	130.3																																	
M	99	90		5	5			104	95			5	5			14	14			7	6			2	2	132																																	
N	84	79		4	4			88	83			7	6			12	15			1	4			0	0	108																																	
O	99	111		6	6			105	117			7	8			14	11			0	0			0	0	126																																	
R	80	77		3	4			83	81			6	4			5	7			0	1			0	1	94																																	
D	502	477		20	25			522	502			34	29			67	60			8	11			5	5	636																																	
NPS Regular Male NNC				MG I-IIIA NNC				PRODUCTION HSG + HSSR NNC				NPS Reg Female NNC				PS Reg NNC																																											
RS	NNC	Quota	% Of Quota Written	I-IIIA NNC	Quota	% Of Quota Written	% Of Total NNC	HSG + HSSR NNC	% Of Total NNC		NNC	Quota	% Of Quota Written		NNC	Quota	% Of Quota Written																																										
B	76	68	111.8	46	54	85.2	60.5	72	94.7		5	1	500.0		0	5	0.0																																										
J	48	33	145.5	23	25	92.0	47.9	48	100.0		-3	1	-300.0		3	4	75.0																																										
M	76	57	133.3	42	50	84.0	55.3	73	96.1		-3	2	-150.0		5	5	100.0																																										
N	79	65	121.5	41	54	75.9	51.9	76	96.2		0	2	0.0		3	5	60.0																																										
O	95	125	76.0	59	97	60.8	62.1	95	100.0		1	2	50.0		3	7	42.9																																										
R	92	84	109.5	49	69	71.0	53.3	90	97.8		2	1	200.0		4	5	80.0																																										
D	466	432	107.9	260	349	74.5	55.8	454	97.4		2	9	22.2		18	31	58.1																																										
NPS RES Male Ground NNC				NPS RES Male Air NNC				MG I-IIIA NNC				HSG + HSSR NNC				NPS Reserve Female NNC																																											
RS	NNC	Quota	% Of Quota Written	NNC	Quota	% Of Quota Written		I-IIIA NNC	Quota	% Of Quota Written	% Of Total NNC	HSG + HSSR NNC	% Of Total NNC		NNC	Quota	% Of Quota Written																																										
B	22	25	88.0	0	0	0.0		15	22	68.2	68.2	21	95.5		0	0	0.0																																										
J	22	30	73.3	4	3	133.3		21	25	84.0	80.8	25	96.2		3	0	0.0																																										
M	43	50	86.0	15	27	55.6		32	56	57.1	55.2	55	94.8		2	1	200.0																																										
N	24	34	70.6	7	15	46.7		18	41	43.9	58.1	30	96.8		0	0	0.0																																										
O	29	28	103.6	0	0	0.0		17	23	73.9	58.6	29	100.0		1	1	100.0																																										
R	11	18	61.1	3	5	60.0		13	21	61.9	92.9	14	100.0		4	1	400.0																																										
D	151	185	81.6	29	50	58.0		116	188	61.7	64.4	174	96.7		10	3	333.3																																										
TOTAL FORCE PRODUCTIVITY (NET NEW CONTRACTS)																																																											
NPS Reg Male				PS Reg Male				NPS + PS Reg Male Prod				NPS RES Male Ground				NPS Res Male Air				NPS RES Male Total				NPS RES Male Prod				NPS Reg Fem				PS Reg Fem				NPS RES Fem				Total Force				# REC				REC PROD APR				Total Force Pool DISCH				Total Force Pool ATTR			
RS	Ship	Quota		Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota			Ship	Quota																		
B	76	0		1.43	22	0		22	0			22	0.42	5	0	0	103	53	1.94	10	08.84																																						
J	48	2		1.32	22	4		26	0.68	-3	1	3	77	38	2.03	14	15.38																																										
M	76	4		1.07	43	15		58	0.77	-3	1	2	138	75	1.84	25	15.33																																										
N	79	3		1.28	24	7		31	0.48	0	0	0	113	64	1.77	14	11.02																																										
O	95	3		1.13	29	0		29	0.33	1	0	1	129	87	1.48	16	11.03																																										
R	92	4		1.60	11	3		14	0.23	2	0	4	116	60	1.93	10	07.93																																										
D	466	16		1.28	151	29		180	0.48	2	2	10	676	377	1.79	89	11.24																																										

Procurement Results

SHIPPING

NPS Regular Male			
RS	Ship	Quota	% Of Quota Ship
B	718	644	111.5
J	544	444	122.5
M	819	777	105.4
N	707	698	101.3
O	1167	1175	99.3
R	774	773	100.1
D	4729	4511	104.8

NPS Regular Male I-III A			
I-III A Ship	Quota	% Of Quota Ship	% Of Total Ship
424	388	109.3	59.1
330	271	121.8	60.7
497	470	105.7	60.7
418	419	99.8	59.1
687	711	96.6	58.9
456	470	97.0	58.9
2812	2729	103.0	59.5

NPS Regular Male HSG			
HSG Ship	Quota	% Of Quota Ship	% Of Total Ship
689	612	112.6	96.0
518	422	122.7	95.2
782	739	105.8	95.5
673	664	101.4	95.2
1109	1117	99.3	95.0
740	735	100.7	95.6
4511	4289	105.2	95.4

PS Regular (Male and Female)			
Ship	Quota	% Of Quota Ship	% Of Total Ship
28	36	77.8	
41	36	113.9	
57	60	95.0	
46	48	95.8	
70	72	97.2	
50	48	104.2	
292	300	97.3	

NPS Reserve Male Ground			
RS	Ship	Quota	% Of Quota Ship
B	215	206	104.4
J	149	145	102.8
M	275	270	101.9
N	228	218	104.6
O	215	205	104.9
R	165	159	103.8
D	1247	1203	103.7

NPS Reserve Male Aviation			
Ship	Quota	% Of Quota Ship	% Of Total Ship
0	0	0.0	
12	11	109.1	
166	154	107.8	
111	109	101.8	
0	0	0.0	
37	37	100.0	
326	311	104.8	

NPS Reserve Male I-III A			
I-III A Ship	Quota	% Of Quota Ship	% Of Total Ship
143	130	110.0	66.5
104	95	109.5	64.6
278	262	106.1	63.0
215	205	104.9	63.4
132	129	102.3	61.4
138	120	115.0	68.3
1010	941	107.3	64.2

NPS Reserve Male HSG			
HSG Ship	Quota	% Of Quota Ship	% Of Total Ship
205	196	104.6	95.3
157	148	106.1	97.5
422	405	104.2	95.7
328	311	105.5	96.8
206	195	105.6	95.8
198	185	107.0	98.0
1516	1440	105.3	96.4

NPS Regular Female			
RS	Ship	Quota	% Of Quota Ship
B	50	49	102.0
J	30	25	120.0
M	57	54	105.6
N	60	57	105.3
O	82	80	102.5
R	50	47	106.4
D	329	312	105.4

NPS Reserve Female			
Ship	Quota	% Of Quota Ship	% Of Total Ship
0	0	0.0	
16	8	200.0	
20	19	105.3	
6	6	100.0	
3	3	100.0	
8	7	114.3	
53	43	123.3	

NPS REG CEP			
CEP Ship	Quota	% Of Quota Ship	% Of Total Ship
13	34	38.2	
14	26	53.8	
13	57	22.8	
5	46	10.9	
25	59	42.4	
25	45	55.6	
95	267	35.6	

NPS REG QEP			
QEP Ship	Quota	% Of Quota Ship	% Of Total Ship
74	60	123.3	
146	48	304.2	
191	96	199.0	
117	84	139.3	
222	108	205.6	
148	72	205.6	
898	468	191.9	

CEP + QEP			
CEP + QEP Ship	Quota	% Of Quota Ship	% Of Total Ship
87	94	92.6	
160	74	216.2	
204	153	133.3	
122	130	93.8	
247	167	147.9	
173	117	147.9	
993	735	135.1	

NPS REGULAR SHIPMENTS BY TERM OF ENLISTMENT

RS	2 YR	% Of Total Ship	3 YR	% Of Total Ship	4 YR	% Of Total Ship	5 YR	% Of Total Ship	6 YR	% Of Total Ship	4 YR +	% Of Total Ship
B	0	0.0	2	0.3	634	88.3	14	1.9	68	9.5	716	99.7
J	0	0.0	3	0.6	392	72.1	7	1.3	142	26.1	541	99.4
M	0	0.0	6	0.7	626	76.4	11	1.3	176	21.5	813	99.3
N	0	0.0	16	2.3	572	80.9	15	2.1	104	14.7	691	97.7
O	0	0.0	8	0.7	931	79.8	24	2.1	204	17.5	1159	99.3
R	0	0.0	1	0.1	637	82.3	7	0.9	129	16.7	773	99.9
D	0	0.0	36	0.8	3792	80.2	78	1.6	823	17.4	4693	99.2

TOTAL FORCE SHIPPING

NPS REG Male			PS REG (M + F)		PS + NPS REG Male		NPS REG Female		NPS Reserve Male Ground		NPS Reserve Mail Air		NPS Reserve Female		Total Force Shipped		
RS	Ship	Quota	Ship	Quota	Ship	Quota	Ship	Quota	Ship	Quota	Ship	Quota	Ship	Quota	Ship	Quota	% Of Quota Ship
B	718	644	28	36	746	680	50	49	215	206	0	0	0	0	1011	935	108.1
J	544	444	41	36	585	480	30	25	149	145	12	11	16	8	792	669	118.4
M	819	777	57	60	876	837	57	54	275	276	166	158	20	19	1394	1344	103.7
N	707	698	46	48	753	746	60	57	228	218	111	109	6	6	1158	1136	101.9
O	1167	1175	70	72	1237	1247	82	80	215	207	0	0	3	4	1537	1538	99.9
R	774	773	50	48	824	821	50	47	165	158	37	37	8	7	1084	1070	101.3
D	4729	4511	292	300	5021	4811	329	312	1247	1210	326	315	53	44	6976	6692	104.2

NPS Regular Male NNC

RS	NNC	Quota	% Of Quota Written
B	793	764	103.8
J	603	455	132.5
M	940	766	122.7
N	801	785	102.0
O	1189	1370	86.8
R	829	899	92.2
D	5155	5039	102.3

MG I-III A NNC

I-III A NNC	Quota	% Of Quota Written	% Of Total NNC
495	494	100.2	62.4
385	302	127.5	63.8
550	524	105.0	58.5
450	534	84.3	56.2
668	888	75.2	56.2
474	612	77.5	57.2
3022	3354	90.1	58.6

PRODUCTION

HSG + HSSR NNC

HSG + HSSR NNC	Quota	% Of Quota Written	% Of Total NNC
755	755	95.2	
571	571	94.7	
903	903	96.1	
769	769	96.0	
1138	1138	95.7	
797	797	96.1	
4933	4933	95.7	

NPS REG Female NNC

NNC	Quota	% Of Quota Written	% Of Total NNC
56	32	175.0	
28	16	175.0	
29	28	103.6	
56	45	124.4	
75	57	131.6	
43	26	165.4	
287	204	140.7	

PS REG NNC

NNC	Quota	% Of Quota Written	% Of Total NNC
23	50	46.0	
36	41	87.8	
46	64	71.9	
35	59	59.3	
55	86	64.0	
41	57	71.9	
236	357	66.1	

NPS RES Male Ground NNC

RS	NNC	Quota	% Of Quota Written
B	243	276	88.0
J	165	244	67.6
M	260	429	60.6
N	257	336	76.5
O	211	312	67.6
R	163	224	72.8
D	1299	1821	71.3

NPS RES Male Air NNC

NNC	Quota	% Of Quota Written	% Of Total NNC
0	0	0.0	
19	25	76.0	
160	238	67.2	
110	145	75.9	
0	0	0.0	
27	60	45.0	
316	468	67.5	

MG I-III A NNC

I-III A NNC	Quota	% Of Quota Written	% Of Total NNC
155	191	81.2	63.8
141	177	79.7	76.6
294	450	65.3	70.0
233	320	72.8	63.5
137	210	65.2	64.9
143	188	76.1	75.3
1103	1536	71.8	68.3

HSG + HSSR NNC

HSG + HSSR NNC	Quota	% Of Quota Written	% Of Total NNC
228	93.8		
179	97.3		
396	94.3		
356	97.0		
201	95.3		
187	98.4		
1547	95.8		

NPS Reserve Female NNC

NNC	Quota	% Of Quota Written	% Of Total NNC
0	0	0.0	
23	9	255.6	
15	18	83.3	
1	4	25.0	
7	9	77.8	
9	10	90.0	
55	50	110.0	

TOTAL FORCE PRODUCTIVITY (NET NEW CONTRACTS)

RS	NPS REG Male	PS REG Male	NPS + PS REG Male PROD	NPS RES Male Ground	NPS RES Male Air	NPS REG Male Total	NPS RES Male PROD	NPS REG FEM	PS REG FEM	NPS RES FEM	Total Force	# REC	REC PROD APR	Total Force Pool DISCH	Total Force Pool ATTR
B	793	23	1.28	243	0	243	0.38	56	0	0	1115	636	1.75	140	11.15
J	603	35	1.40	165	19	184	0.40	28	1	23	874	456	1.92	137	13.55
M	940	45	1.09	260	160	420	0.47	29	1	15	1450	900	1.61	279	16.13
N	801	34	1.09	257	110	367	0.48	56	1	1	1260	768	1.64	129	09.28
O	1189	54	1.19	211	0	211	0.20	75	1	7	1537	1044	1.47	171	10.01
R	829	39	1.21	163	27	190	0.26	43	2	9	1112	720	1.54	161	12.64
D	5155	230	1.19	1299	316	1615	0.36	287	6	55	7348	4524	1.62	1071	12.15